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CASE STUDY - ROLLINS COLLEGE

Rollins College is the longest-standing College in Florida. Founded in 1885, Rollins is a coeducational institution located on the banks of Lake Virginia in Winter Park, just north of Orlando. Along with being named the Most Beautiful College Campus in 2015-16 by the Princeton Review, it is routinely cited as one of the Best Regional Colleges in the south by U.S. News and World Report; slotting in at #2 in their 2017 rankings.



Rollins came to Seminole in 2014 looking for a solution for their campus-wide printing and copying needs. The college's main concerns were the amount of wasted resources they were experiencing as well as the question of availability their new printing solutions would have with today's mobile technologies. After consulting with the college's System Administrator, their IT Project Manager, and their Purchasing Manager, the college decided to go with Seminole's bid to outfit the entire organization with state-of-the-art printers.

Seminole Office Solutions immediately went to work, setting up the framework that would allow them to build a campus-wide printing infrastructure. The college insisted that the solution would have to be one that integrates with their existing student and faculty administration cards. This caveat, which may have seemed impossible in the past, was implemented successfully and is now utilized by the whole administration, faculty, staff, and student body to access the MFD capabilities on these machines, while allowing the administration to avoid the cost of implementing additional solutions.

Seminole Office Solutions installed over 70 Toshiba multifunction display printers and copiers throughout the college, connecting each to the college's network. This provided the user base with options to print, copy, scan, and fax. Seminole Office Solutions also installed PaperCut MF, a multifunction printer software that provides administrators the ability to account for and manage costs as it pertains to the device, as well as schedule and perform maintenance on the machine.

Since their previous solution was difficult to manage and administer, the switch to PaperCut MF was roundly applauded by the College, going on to say that some management tasks that were taking days of work, could now be performed and completed in just minutes. The software also integrates with Active Directory, allowing for seamless management of domain user accounts without the need to manage multiple systems.

The PaperCut MF software deploys some extremely useful features to Rollins College. They include:

- Tracking of user activity (includes scan, print, copy, fax).
- Transactions are charged based on user credentials (students and faculty are charged different rates).
- Ubiquitous printing throughout the campus.
- Integrated “follow-me” printing functionality to print at nearest MFD device to reduce waste.
- iOS and Android printing functionality provides students and faculty flexibility when printing.

With these options and others provided by the Toshiba MFD devices and the PaperCut MF software all of the College’s printing needs are able to be tracked, recorded, and stored in their College profile. By integrating their access control systems to their printing solutions, Rollins can now leverage their ubiquitous print solution for each individual; securing revenue, and mitigating the exorbitant costs usually inherent in solutions like this.

Seminole Office Solutions also provides comprehensive service and support, as well as making available the option to manage vendor relationships to provide even more value. Couple this with their management and maintenance plan and it is evident Seminole Office Solutions is your organization’s one-stop shop for all of its printing needs.

If your organization is searching for a way to introduce, manage, and support a comprehensive print, copy, scan, and fax solution, look no further than Seminole Office Solutions. **CALL US AT (407) 830-7950 FOR MORE INFORMATION TODAY!**